



ULTRASPEED



CASE STUDY /

ACADEMIES ENTERPRISE TRUST



WHO?

The Academies Enterprise Trust was set up in 2008 with the aim of giving young learners the opportunity to fulfill their potential. The AET manages schools that the government has deemed to be failing, which have been subsequently turned into academies. The AET is responsible for providing them with training, support and guidance, ensuring that teachers and students alike are able to perform to the best of their abilities.

THE PROBLEM

Historically, the AET conducted all of their hosting activities internally due to existing arrangements. They then got to the point where it made sense in terms of business planning and continuity to move their core functionality to an outsourced solution. They envisaged that this solution should improve reliability, scalability and have a strong element of disaster recovery, features which were not strictly in their skill sets.

WHY ULTRASPEED?

The AET ran a procurement process for providing the service with market leaders and found that Ultraspeed were far and away the best value for money. After trialling them for a short time via Ultraspeed's Simple product, they were convinced that Ultraspeed were the best choice for reliability, excellent customer service and good value.

THE RESULT

Ultraspeed were chosen to host the organisation's CMS, email and financial system which was being accessed across the trust's seven academies. While it is early days, the AET have been thrilled with the results so far as it has saved them time, money and resources, and enabled staff to share information in a reliable way.

The AET have been overwhelmed by the standard of customer service as they have been able to speak to engineers at any time of day or night without having to battle through a customer service helpline. Essentially the Ultraspeed team have become an extension of their normal network.

TESTIMONIAL

“ Ultraspeed provide a service we can trust that makes my life easier. I don't need to worry about procuring hardware or setting it up - they've provided everything we need out of a box, ready for me to configure. In terms of technical support, you couldn't beat them. I've had conversations with engineers at 10pm at night and there are not many companies you get that kind of response from. ”

Neil Bannerman

*ICT Infrastructure Manager,
Academies Enterprise Trust*

